**General Manager (GM)- Operations**

**Key Responsibilities:**

* Develop and implement business strategies, plans, and procedures.
* Set comprehensive goals for performance and growth.
* Oversee daily overall operations of the company including the work of executives (Sales & Marketing, Finance, Production, Procurement and Supply Chain etc.).
* Lead employees to encourage maximum performance and dedication.
* Evaluate performance by analyzing and interpreting data and metrics.
* Write and submit reports to the CEO in all matters of importance.
* Assist CEO in fundraising ventures.
* Participate in expansion activities (investments, acquisitions, corporate alliances, etc.).
* Manage relationships with partners/vendors.

**Skills Requirement:**

* Proven experience as a General Manager or in a similar executive role.
* Strong understanding of corporate finance and performance management principles.
* Familiarity with diverse business functions such as marketing, PR, sales, etc.
* In-depth knowledge of corporate governance and general management best practices.
* An entrepreneurial mindset with outstanding organizational and leadership skills.
* Excellent communication and public speaking skills.

**Qualifications:**

* MSc/MBA or relevant field.
* Experience: More than 10 years